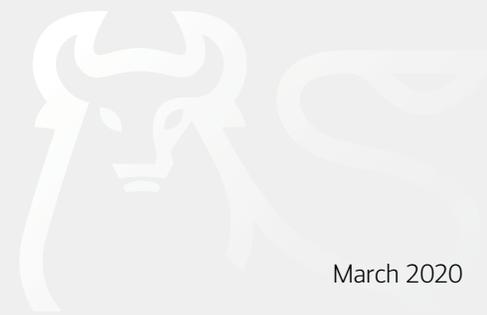


CHIEF INVESTMENT OFFICE

Investment Insights



Whatever it takes: The U.S. policy response to COVID-19

March 2020

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The unprecedented shutdown of broad swaths of the U.S. and global economies has prompted an unprecedented policy response. As former Federal Reserve (Fed) Chair Ben Bernanke noted recently, the country is in for a “sharp, short recession,” and he sees a “fairly quick rebound” ahead. This optimistic view is based on the expected trajectory of the pandemic case curve and the magnitude and timing of the policy response. The fiscal policy response, the Coronavirus Aid, Relief and Economic Security Act (“CARES Act”) is specifically designed to counteract the disruptions from the roughly three-month shock to the economy from the Coronavirus (COVID-19). The monetary policy response seeks to end the current financial market disorder and stimulate the economy once this crisis has passed. Here we present a detailed look at the policies that will help shape the post-COVID-19 recovery.

The fiscal response is focused on building a bridge over a “sharp, short” valley of recession. Over the next few months, the bill provides support for families and businesses to minimize the chances of a prolonged recession. During the 2008 Great Financial Crisis (GFC), fiscal policy was too little too late, never amounting to more than 2% or 3% of gross domestic product (GDP) in any given year. The main final stimulus in 2009, the American Recovery and Reinvestment Act (ARRA), came when the recession was more than a year old and was applied over a decade. In contrast this stimulus is about 10% of GDP applied in a few months. It is specifically tailored to tide the economy over during a brief shutdown period. Should the shutdown last longer than anticipated, more help is likely.

The panic in financial markets has been addressed by dusting off Fed facilities created in the GFC. New ones have been created as needed. The CARES Act has provided ample funds and legal authority for this “whatever it takes” approach, which has currently calmed markets. Beyond the crisis the Fed has pledged unprecedented monetary stimulus for the indefinite future. The GFC playbook has made this rapid response possible.

Ultimately the timeline of the pandemic will set the timeline for the recovery. Referring to the number of new cases each day, Dr. Anthony Fauci, member of the White House Coronavirus task force, has said, “What you need to see is the trajectory curve starting to come down.” Best estimates point to new U.S. cases peaking by mid-April based on the experiences in China, Korea and Italy, among other countries. If that timeline plays out, the dramatic shift in fiscal and monetary policy is likely to put the U.S. economy on a much stronger path through 2021.

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Data as of 3/30/2020 and subject to change.

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THE FISCAL POLICY RESPONSE

The problem: A large portion of real economy has been put on hold, as local stay-at-home orders and a disruption of business activity have resulted in millions of job losses.

The response: U.S. lawmakers have swiftly responded to the COVID-19 economic crisis through various waves of fiscal stimulus, with the potential for further easing if the economic outlook fails to improve. On March 6, \$8.3 billion of emergency funding was authorized, with spending mainly geared toward assisting the health response to the crisis. In the following weeks, President Trump declared a national emergency, unleashing an additional \$50 billion of funding, and the Internal Revenue Service (IRS) delayed the tax deadline to July 15, providing further easing to households and small businesses.

On March 18, a second phase of fiscal stimulus was enacted, estimated to cost around \$100 billion. This expanded stimulus includes sick and paid leave, increased unemployment insurance, free COVID-19 testing and other measures.

The latest round of U.S. stimulus, the \$2.2 trillion CARES Act, was signed into law on Friday, March 27, and includes:

- **Generously expanded unemployment insurance (\$250 billion)**, with the federal government to provide an extra \$600/week per individual on top of states' payouts. The legislation also extends the maximum number of weeks to receive unemployment insurance by 13 weeks, and expands eligibility to include gig workers, self-employed people, and voluntary job-leavers for COVID-19-related reasons.
- **Recovery rebates to individuals (\$290 billion)**. \$1,200/\$2,400 provided to individuals/couples making less than \$75k/\$150k, with a phase-out to \$99k/\$198k, respectively. Plus \$500 per qualified child.
- **Loans for small businesses and nonprofits (\$349 billion)**. Loans can be made up to a maximum of \$10 million, or 2.5 times average monthly payroll. Businesses may be eligible to have all or a portion of the loan forgiven, equivalent to the amount spent on payroll, mortgage/rent payments and utility costs during an eight-week period after the loan origination date.
- **Industry support for airlines and other significantly affected sectors (\$78 billion)**. This is done through cash grants and direct lending, with conditions limiting buybacks, dividends and executive compensation.
- **Added Treasury capital to backstop the Fed's lending facilities (\$454 billion)**. To be used to support short-term lending markets, corporate bond markets, state and local government lending as well as small business lending in a new Main Street Lending Facility (see monetary policy section below). The bill additionally mandates that some of these funds be directed to midsized businesses and nonprofits, with conditions that midsized firms receiving funds may not issue dividends, buy back shares or outsource/offshore jobs.
- **Appropriations (\$340 billion)** for hospitals and health systems, veterans care, food security programs and other programs.
- **Payments to states and territories (\$150 billion)** for COVID-19-related relief.
- **Additional tax relief measures** for individuals and businesses (**\$232 billion**).¹

More detailed individual and business provisions of the CARES Act are provided in Exhibit 2 at the end of the report. For more information on the CARES Act and tax implications, please see the latest Chief Investment Office National Wealth Strategies Tax Bulletin, released March 27.

¹ Source: Cornerstone Macro Policy Research, March 26, 2020.

THE MONETARY POLICY RESPONSE

The problem: Growing stress in credit markets; liquidity and funding issues for companies.

The response: The Fed has implemented aggressive monetary stimulus measures, through both traditional tools and its emergency lending facilities. To support the Fed's financing capabilities, the Treasury will provide an additional \$454 billion of capital to backstop lending. This was done through the CARES Act signed by Congress. The Fed can lend against this capital at 10x leverage to provide some \$4.5 trillion in funding to markets. Below we outline some of the major Fed programs implemented in the past few weeks:

Direct monetary policy tools: As a first line of defense, the Fed cut interest rates to the effective zero lower bound (0-25bp) and restarted its quantitative easing purchases of Treasuries and Agency mortgage-backed securities (MBS). Currently, the Fed is purchasing about \$75 billion per day in Treasuries and \$50 billion per day in agency MBS, for an extraordinary total of \$125 billion in purchases per day. In other words, the Fed is buying more in one day now than it purchased in a month during the GFC. This time, the Fed has also committed to open-ended quantitative easing (QE), or purchasing whatever amount is needed to support the markets. These purchases also include agency commercial mortgage-backed securities (CMBS).²

In addition to QE and cuts to the Fed funds rate, the Fed has expanded its foreign exchange (FX) swap lines to increase U.S. dollar liquidity in foreign markets; expanded the scope of its repo operations; lowered the discount rate to 0.25% and encouraged direct lending from banks using the discount window; eliminated banks' reserve requirements; and provided other liquidity and capital relief.

Other emergency facilities: The Fed has launched a series of other emergency funding programs spanning multiple markets in order to provide liquidity and keep markets functioning during times of stress. As a side note, the Fed can legally only purchase sovereign and agency debt and foreign exchange, but can work around this limitation by invoking section 13(3) of the Federal Reserve Act and lending against riskier collateral to banks and other organizations, usually through a special purpose vehicle (SPV). There are several emergency funding facilities that the Fed has implemented over the past few weeks:

- **Commercial Paper Funding Facility (CPFF)**—To help corporations issue commercial paper (CP) in the primary market, the Fed lends to an SPV, which buys commercial paper for eligible issuers via primary dealers. This was expanded last week to include municipal CP.
- **Money Market Mutual Fund Liquidity Facility (MMLF)**—To help restore the CP secondary market function, the Fed guarantees funding for dealers to buy secondary market CP from money market funds. This has recently been amended to include some short-term municipal securities and bank certificates of deposit (CDs). Essentially, the Fed lends to borrowers (deposit-taking institutions, bank holding companies, or U.S. branches of foreign banks), which then provide liquidity to money market mutual funds.
- **Primary Dealer Credit Facility (PDCF)**—Through the PDCF, the Fed extends credit to primary dealers of the New York Fed, providing financing for a wide range of collateral.
- **Primary Market Corporate Credit Facility (PMCCF)**—To help corporations raise money in the primary bond markets, the Fed provides direct lending to U.S. companies.

² Note: The QE purchases are front-loaded. As of March 27, the Fed announced it will reduce these purchases from \$75b/day of Treasury securities and \$50b/day of MBS to \$60b/day and \$40b/day, respectively, later this week. Source: Evercore ISI, "Moderation in Pace of Fed QE Surge Sign of Progress", March 27, 2020.

- **Secondary Market Corporate Credit Facility (SMCCF)**—To help improve trading liquidity in the bond markets, the Fed will purchase corporate bonds and exchange-traded funds (ETFs) in the secondary market. Bonds must be issued by U.S. companies, rated at least BBB-/Baa3 and have a remaining maturity of five years or less.
- **Term Asset-Backed Securities Loan Facility (TALF)**—Provides up to \$100 billion in lending to support asset-backed security (ABS) issuance. Securitizations include Small Business Administration (SBA) loans, credit card loans, auto loans/leases and student loans, among others.
- **Main Street Lending Program (MSLP)**—The details of this plan are unclear, but it's likely to comprise of lending to small and medium sized enterprises.

In the details: A few important caveats and features of the Fed's liquidity and funding measures should be noted.

Share buybacks/dividends restrictions. Recent stimulus passed by Congress disallows borrowers that receive direct lending from the federal government from buying back shares or paying dividends for the term of the loan plus one year after the loan is paid off. It also places limits on management compensation. If this definition of "direct lending" applies to the Fed's primary market lending programs (PMCCF or CPFF), companies may be less eager to participate. Prior to the CARES Act legislation, companies participating in the PMCCF were only restricted from buying back shares or paying out dividends if they were unable to pay interest on the loans.³

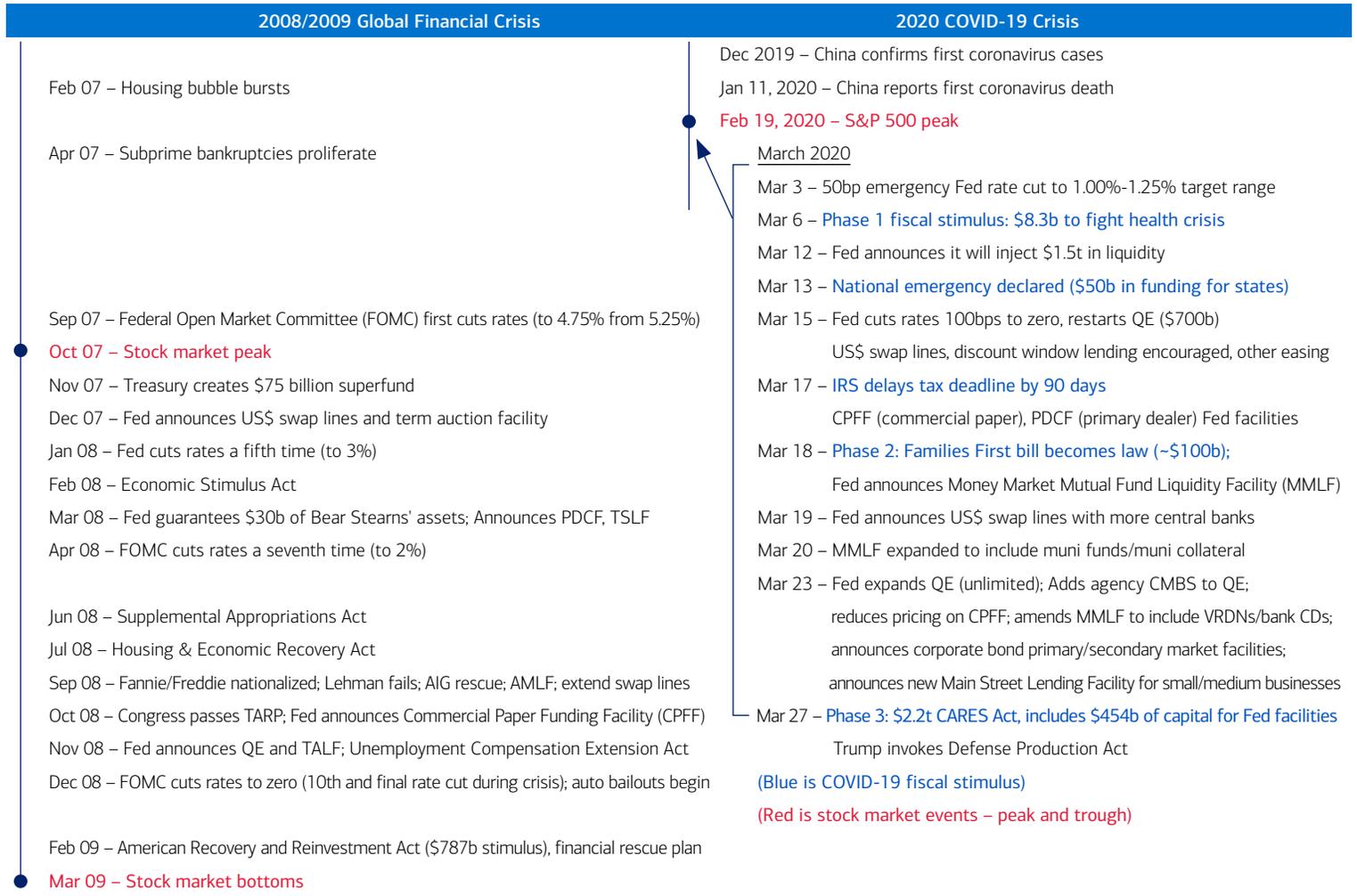
Excluded companies: Companies receiving direct financial aid from another federal program (for example, airlines) cannot participate in the corporate credit facilities (SMCCF, PMCCF).

Funding per program: Prior to the fiscal stimulus package, only about \$50 billion was allocated for all of the 13(3) facilities combined. After legislation was passed that expanded the funding for these programs, it remains unclear how the additional capital will be distributed among the existing programs.

Time to market of new programs: Given the complexity of the programs, it could take some time to fully roll them out, with the small and medium-sized business facilities likely to take some time to come online. Still, the stimulus unleashed just in the past few weeks has been done at an extraordinary pace, much faster than the policy response during the GFC, when programs were implemented rather sequentially over the course of a year. (See Exhibit 1.)

³ See Evercore ISI, Flash Note – Stimulus Bill Conditionality May Curb Take-Up of Fed Primary Market Programs. As of March 27, 2020.

Exhibit 1: Crisis-Era Stimulus: Then and Now



Notes: PDCF = Primary Dealer Credit Facility. TSLF = Term Securities Lending Facility. AMLF = Asset-Backed Commercial Paper Money Market Mutual Fund Liquidity Facility. TALF= Term Asset Backed Securities Loan Facility, VRDN=Variable Rate Demand Note. CD=Certificate of Deposit. Source: Chief Investment Office. Data as of March 30, 2020.

WHAT LIES AHEAD?

There remains a great amount of uncertainty about the duration of the health crisis, and therefore the long-term effectiveness of these policies. While the \$2 trillion fiscal stimulus should be able to stimulate the economy over the next three months or so, if conditions fail to improve, more will need to be done.⁴

The Fed has already eased up on bank regulations, eliminating the reserve requirement and encouraging banks to reach into their capital/liquidity buffers to boost lending. Further regulatory easing could be another way to soften the economic blow of the coronavirus. Other tools to fight the crisis could include a suspension of tariffs, an expansion of the lending programs explained above or more fiscal stimulus, with the Fed monetizing the debt in line with 2% inflation targeting.

The Fed would likely avoid going to negative interest rates. Of course this is a possibility, but in our view this has not been a productive and effective policy tool to encourage economic activity. The Fed has indicated this is not an appropriate policy for the U.S.

⁴ See *Capital Market Outlook 3-30-2020*, "Strong Fundamentals Create Basis for Strong Recovery."

Exhibit 2: Individual and Business Provisions of the CARES Act

CARES Act: Coronavirus Aid, Relief, and Economic Security Act

Individual Provisions		
Recovery Rebates	Eligible taxpayers who are not a dependent of another taxpayer will receive \$1,200 (\$2,400 for couples) plus \$500 for each qualifying child. Applies whether or not the taxpayer has any income. Payment to be made as "rapidly as possible," electronically or by check.	The rebate begins to phase-out at adjusted gross income of \$75,000 (\$150,000 for couple). Rebate is reduced by \$5 for each \$100 over these limits. Fully phased out at \$99,000 (\$198,000 for couples).
Tax-Favored Withdrawals from Retirement Plans (coronavirus-related distributions)	Withdrawals up to \$100,000 during 2020 without 10% early withdrawal penalty for those under age 59½. Eligible if you, your spouse or dependent was diagnosed with COVID-19 or experiences certain adverse financial consequences.	Withdrawal may be repaid (to the plan or an IRA) in one or more payments at any time during the 3-year period beginning on the day after the funds were received.
Existing Loans from Qualified Plans	Existing loans from retirement plans.	Loans from plans with a due date in 2020 will be delayed for 1 year.
Loan Limit from Qualified Plans	Loan limit from qualified plans increased to \$100,000 from \$50,000 (but cannot exceed plan balance).	Applies only to loans made within 180-day window from passage of CARES Act.
Waiver of Required Minimum Distributions (RMD)	Temporary waiver of RMD for certain defined contribution plans (such as 401(k)) and Individual Retirement Accounts (IRAs) for 2020.	RMDs for 2020 are waived, as are RMDs for 2019, which were to be taken by April 1, 2020.
Charitable Contributions	Up to \$300 of charitable contributions can be deducted (above the line) by taxpayers who do not itemize.	This is not a temporary provision. Contribution must be in cash and generally made to public charities.
Charitable Contribution Deduction Limit for 2020	Can deduct up to 100% of income for certain charitable contributions (25% base for corporations for cash or food inventory).	Individual must make the contribution in cash in 2020 and elect the benefits of this provision. Generally, only for public charities.
Student Loan Payments	Temporary relief for federal student loan borrowers.	All (federal and federally guaranteed) loan payments (principal and associated interest) suspended for 6 months, through September 30, 2020, without penalty. Covers 95% of student loan borrowers.
Student Loan Payments	Employers can provide student loan repayment benefits to employees tax-free up to \$5,250.	Applies to loan repayments after date of enactment and on or before December 31, 2020. Can be made to employee or to the lender.
Loss Limitation Modification for Pass-Through Businesses	For sole proprietors and pass-through businesses (S-Corps and partnerships).	For 2021 to 2025 losses, deduction rules liberalized.
Business Provisions		
Delay of Payment of Payroll Taxes	Employers and self-employed individuals can defer the 6.2% employer portion of Social Security taxes with respect to their employees.	Deferral applies to payroll taxes for the period from enactment to December 31, 2020, and will be payable: 50% on December 31, 2021, and 50% on December 31, 2022.
Employee Retention Tax Credit	Certain employers are eligible for a tax credit against their employment tax equal to 50% of qualified wages (up to \$10,000 of wages) paid to each employee. If the business received a loan under the new Paycheck Protection Program (small business loan provisions), the business is not eligible for an Employee Retention Tax Credit.	An employer is eligible for this credit only if they were carrying on a trade or business in 2020 and (i) the operation of that business is fully or partially suspended (for specified reasons) by the government, or (ii) the business has seen a significant decline in gross revenue (50% less than in the prior year), and only until the business recovers to 80% of prior year's revenue.
Net Operating Losses Modification	Relaxes the limitations on a company's use of losses. Losses from 2018, 2019 and 2020 can be carried back for five years and without regard to a taxable income limitation (thus losses can fully offset income).	Potential for losses to be carried back to tax years when the business was subject to a 35% tax rate (current corporate rate is 21%).
Increase in Limit on Business Interest Expense	For 2019 and 2020, businesses can deduct interest up to 50% of taxable income (up from 30%).	Special rules apply to pass-through businesses – noted above.
Qualified Improvement Property	Allows full deduction (write-off) of certain costs associated with improving facilities.	This is a technical correction to the 2017 Tax Reform Act. The change is retroactive back to the original legislation, and therefore businesses could amend their returns to seek the benefit of this change.
Charitable Contribution Deduction Limits Increased	Corporations can deduct up to 25% of taxable income for certain charitable contributions (up from 10%). Corporations can deduct up to 25% of taxable income for certain charitable contributions of food inventory (up from 15%).	Contribution must be in cash, paid in 2020. Generally, only for public charities. Contribution must be made in 2020. Generally, only for public charities.

Source: Bank of America Chief Investment Office, National Wealth Strategies. Data as of March 27, 2020.

Exhibit 3: Monetary Policy Stimulus: The Fed's Funding Facilities

The Fed's Funding Facilities					
Program	Date Announced	Goal	Description	Eligibility	Additional Details
Commercial Paper Funding Facility (CPFF)	17-Mar-2020	Help corporations issue commercial paper in the primary market.	New York Fed will lend to a special purpose vehicle (SPV), which will buy 3-month US\$ CP from eligible issuers via the primary dealers.	Eligible purchases: Primarily dollar-denominated CP rated at least A1/P1/F1. Amended to include high-quality, tax-exempt CP. Eligible issuers: U.S. issuers of CP, including municipal issuers and U.S. issuers with a foreign parent company.	Limits per issuer: The greatest amount of US\$ CP that an issuer had between 16-Mar-2019 and 16-Mar-2020. Pricing: 3-month overnight index swap rate + 110 bps; facility fee equal to 10 bps of the maximum amount of its CP that the facility can own. Program termination: 17-Mar-2021
Primary Dealer Credit Facility (PDCF)	17-Mar-2020	Provide dealers financing for a wide range of collateral; to support the credit needs of households and businesses.	The Fed extends low-interest credit to primary dealers of the New York Fed. The dealers provide the Fed with collateral.	Eligible collateral: All collateral eligible for pledge in open market operations plus: investment grade corporate debt securities; international agency securities; municipal securities; mortgage-backed securities; asset-backed securities; certain equity securities; AAA-rated CMBS, collateralized loan obligations (CLOs) and collateralized debt obligations (CDOs); commercial paper.	Term: Up to 90 days. Rate: Primary credit rate via discount window (0.25%). Prepayment: Borrowers can prepay at any time. Loan Size: Limited to the amount of margin-adjusted eligible collateral pledged by the dealer and assigned to the New York Fed's account at the clearing bank. Recourse: Loans are made with recourse beyond the pledged collateral to the primary dealer entity. Program Duration: 6 months (or longer if necessary).
Money Market Mutual Fund Liquidity Facility (MMLF)	18-Mar-2020	Help money market funds deal with redemptions.	Federal Reserve Bank Boston lends to borrowers, who then provide liquidity to money market mutual funds.	Borrowers are U.S. depository institutions, bank holding companies, U.S. branches/agencies of foreign banks. Funds include Prime money market funds. Single-state/other tax-exempt money market funds also added. Eligible Collateral: U.S. Treasuries & Fully Guaranteed Agencies; securities issued by U.S. gov't-sponsored enterprises; certain asset-backed CP, unsecured CP, CDs; certain U.S. municipal short-term debt added 20-Mar. VRDNs added 23-Mar. Note: Receivables from certain repurchase agreements also acceptable.	Rate: Treasuries/government-sponsored enterprise (GSE) at primary credit rate (0.25%). Municipal at primary credit +25 bps (0.50%). All others primary credit rate +100 bps (1.25%). Collateral Valuation: Amortized cost or fair value. Asset-backed CP, CP, CDs, munis at amortized cost. Credit Protection: Treasury Department provides \$10b credit protection using Exchange Stabilization Fund. Program Termination: September 30, 2020.
Term Asset-Backed Securities Loan Facility (TALF)	23-Mar-2020	Help restart the Asset Backed Securities (ABS) new issue market.	NY Fed lends to a SPV. SPV makes up to \$100b of loans, secured by eligible ABS, terms of 3 years or less, on non-recourse basis.	Borrowers include: Any U.S. business entity (including with non-U.S. parents), or a U.S. branch/agency of a foreign bank. Eligible collateral: ABS with a credit rating in the highest investment-grade rating category. Underlying credit exposure of the ABS may consist of: Auto loans and leases; student loans; credit card receivables (consumer / corporate); equipment loans; floor plan loans; insurance premium finance loans; certain small business loans guaranteed by the Small Business Administration; or eligible servicing advance receivables.	Collateral valuation: Collateral will be valued and assigned a haircut specific to its sector, weighted average life and historical volatility. Pricing: Securities with a weighted average life < 2 years: 100bps over the 2-year London Inter-bank Offered Rate (LIBOR) swap rate. Securities with a weighted average life >= 2 years: 100 bps over the 3-year LIBOR swap rate. Prepayable: Yes Program termination: 30-Sep-2020
Primary Market Corporate Credit Facility (PMCCF)	23-Mar-2020	Help corporations raise money in the primary bond markets.	NY Fed lends to an SPV, which buys bonds and provides loans to eligible corporate issuers.	Eligible corporate bonds and loans: Maturity of 4 years or less; rated at least Baa3/BBB- by a major, nationally recognized statistical rating organization (NRSRO) and, if rated by multiple NRSROs, rated at least BBB-/Baa3 by 2 or more NRSROs. Eligible issuers: U.S. companies headquartered in the U.S. Excludes issuers expected to receive direct government financial aid via other stimulus measures.	Limits per issuer: Cannot exceed the relevant percentage of the issuer's maximum outstanding bonds and loans on any day between 22-Mar-2019 and 22-Mar-2020: cannot exceed 140% for eligible assets/eligible issuers with a Aaa/AAA rating; 130% for Aa/AA rating; 120% for A/A rating; 110% for Baa/BBB rating. Fees: Commitment fee of 100 bps. Call right: Bonds/loans are callable by the issuer at any time at par. Program termination: 30-Sep-2020.

Exhibit 3 continued on the next page →

The Fed's Funding Facilities

Program	Date Announced	Goal	Description	Eligibility	Additional Details
Secondary Market Corporate Credit Facility (SMCCF)	23-Mar-2020	Help improve trading liquidity in the corporate bond/Exchange-Traded Fund (ETF) markets.	NY Fed lends to an SPV, which buys corporate bonds/ETFs in the secondary market.	<p>Eligible individual corporate bonds: Rated at least BBB-/Baa3. Remaining maturity of five years or less.</p> <p>Eligible ETFs: U.S.-listed ETFs whose investment objective is to maintain a broad exposure to U.S. investment-grade (IG) corporate bonds.</p> <p>Eligible issuers for individual corporate bonds: U.S. businesses with material operations in the U.S. Excludes companies expected to receive direct government financial aid via other stimulus measures.</p>	<p>Limits per issuer/ETF: 10% of the issuer's maximum bonds outstanding on any day from 22-Mar-2019 to 22-Mar-2020. 20% of the assets of any particular ETF.</p> <p>Pricing: Eligible corporate bonds will be bought at fair market value. Facility will avoid purchasing ETFs at prices materially exceeding the net asset value (NAV) of the underlying portfolio.</p> <p>Program termination: No later than 30-Sep-2020.</p>
Main Street Business Lending Program	23-Mar-2020	To support lending to small/medium-sized enterprises.	To Be Released	To Be Released	To Be Released

Sources: Chief Investment Office; Strategas; Evercore ISI. Data as of March 30, 2020.

Index Definitions

S&P 500 Index: Stock market index that measures the performance of 500 large companies listed on stock exchanges in the United States.

Overnight index swap applies an overnight rate index such as the federal funds or Libor rates. Index swaps are specialized groups of conventional fixed rate swaps, with terms that can be set from three months to more than a year.

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